



**Paul Washington**  
*/ Partner*

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**SNAPSHOT**

Paul Washington is an experienced corporate lawyer and adviser. Prior to co-founding Redman Lynch Washington, Paul held senior roles in the Corporate teams at top-tier law firms Allens and Minter Ellison.

Paul combines deep technical expertise with more than 15 years' experience advising corporate and private clients, including ASX listed companies, emerging companies, institutional investors and private investors. Specialising in Agribusiness, Capital Markets, Corporate, Finance and Mergers & Acquisitions, Paul works closely with each client to make sure complex matters, from high-stakes transactions to boardroom disputes, are managed to successful conclusion within budget and timeframes.

Liability limited by a scheme approved under Professional Standards Legislation.

**PRACTICE FOCUS**

*/ Agribusiness*                      */ Finance*  
*/ Capital Markets*                */ Mergers & Acquisitions*  
*/ Corporate*

**KEY EXPERIENCE**

- / Advising national building certification, surveying and accessibility consultancy, McKenzie Group Consulting, on the sale of a majority shareholding to Bureau Veritas (Australia).*
  - / Advising a private investor group on the acquisition of a corporate group of pubs and hotels in Melbourne and Sydney, and on the private client fundraising to finance the transaction and the new business.*
  - / Advising leading regional business on a convertible note arrangement to provide financial facility to a complementary business with the opportunity to acquire the borrower at maturity.*
  - / Advising an Australian fund manager on establishing wholesale investment funds, and the purchase of the Australian assets of an iconic international hotel chain.*
  - / Advising on initial public offering and listing on ASX of a childcare services business in 2014, including acquisition and roll-up of new assets.*
  - / Advising a specialist United States biotech private equity fund on a cornerstone investment in an Australian biotechnology company to provide funding for next-stage pharmaceutical testing.*
  - / Advising Melbourne-based property development company on mezzanine finance to re-develop inner city commercial site for residential development.*
  - / Advising regional non-bank finance company on the sale of its loan book to leading Australian bank.*
  - / Advising on initial public offering and listing on ASX of a listed investment company for a leading Australian asset manager.*
  - / Advising on numerous secondary market fundraising transactions and refinancing transactions during the 'global financial crisis' to raise acquisition finance and re-build balance sheets.*
  - / Advising on competition law issues arising from proposed merger of cement and building products business including submissions to the ACCC.*
  - / Drafting commercial contracts, including IT agreements, distribution agreements, option agreements, shareholders agreements, trust deeds and management agreements.*
- Paul is a graduate member of the Australian Institute of Company Directors and advises private companies and listed company directors on corporate governance issues, board policies and charters, and risk management.

(Note: some experience gained prior to founding Redman Lynch Washington)